RFP 24-ES-13 - Computerized Asset Management System (CAMS)-Computerized Maintenance Management System (CMMS) - Submitted Pricing Tables - Initial 5 year period.

TABLE 1

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						Hydro-Comp	Jones Edmunds			
				CentralSquare	Data Transfer	Enterprises USA	& Associates,			
				Technologies	Solutions, LLC	LLC	Inc.	OpenGov, Inc.	Univerus	zLink Inc.
Line			Unit of							
Item	Description	Quantity	Measure	Total	Total	Total	Total	Total	Total	Total
1	First year annual fee.	1	Lump Sum	\$47,500.00	\$59,900.00	\$0.00	\$31,815.00	\$49,658.00	\$50,000.00	\$15,000.00
2	First year training (30 days onsite).	1	Lump Sum	\$4,600.00	\$48,000.00	\$49,540.00	\$38,315.00	\$0.00	\$12,000.00	\$2,000.00
3	Implementation	1	Lump Sum	\$125,305.00	\$219,500.00	\$63,910.00	\$307,960.00	\$116,530.00	\$49,440.00	\$26,072.50
4	Second year- annual fee, updates, and									
	support	1	Lump Sum	\$49,875.00	\$59,900.00	\$60,000.00	\$31,815.00	\$52,140.90	\$52,000.00	\$28,627.08
5	Third year- annual fee, updates, and									
	support.	1	Lump Sum	\$52,368.75	\$59,900.00	\$61,500.00	\$31,815.00	\$54,747.95	\$54,080.00	\$29,772.16
6	Fourth year- annual fee, updates, and									
	support.	1	Lump Sum	\$54,987.19	\$59,900.00	\$63,040.00	\$34,360.20	\$57,485.35	\$56,243.20	\$30,963.05
7	Fifth year- annual fee, updates, and									
	support.	1	Lump Sum	\$57,736.55	\$59,900.00	\$64,620.00	\$37,109.00	\$60,359.62	\$58,492.928	\$32,201.57
	Years 6 - 10 annual increase as a									
8	percentage from the previous years									
	cost.	0	Percentage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	Total			\$392,372.49	\$567,000.00	\$362,610.00	\$513,189.20	\$390,921.82	\$332,256.128	
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Initial 5 Year Term with associated cost

			ControlSquare		Hydro-Comp	Jones Edmunds			
					Enterprises USA LLC	& Associates, Inc.	OpenGov, Inc.	Univerus	zLink Inc.
Line		Unit of							
Item	Description	Measure	Total	Total	Total	Total	Total	Total	Total
1	Initial software fee.	Lump Sum	\$47,500.00	\$128,500.00	\$150,000.00	\$31,815.00	\$49,658.00	\$0.00	\$15,000.00
	First-year onsite training (Two (2) non-								
2	consecutive five (5) day training)	Lump Sum	\$4,600.00	\$29,500.00	\$49,540.00	\$38,315.00	\$0.00	\$10,000.00	\$2,000.00
3	Implementation. Year 2 annual fee per year including	Lump Sum	\$125,305.00	\$219,500.00	\$63,910.00	\$307,960.00	\$116,530.00	\$49,440.00	\$26,072.50
	updates and support. Year 3 annual fee per year including	Lump Sum	\$49,875.00	\$41,700.00	\$30,000.00	\$31,815.00	\$52,140.90	\$52,000.00	\$28,627.08
5	updates and support. Year 4 annual fee per year including	Lump Sum	\$52,368.75	\$41,700.00	\$30,750.00	\$31,815.00	\$54,747.95	\$54,080.00	\$29,772.16
6	updates and support. Year 5 annual fee per year including	Lump Sum	\$54,987.19	\$41,700.00	\$31,520.00	\$34,360.20	\$57,485.35	\$56,243.20	\$30,963.05
7	updates and support.	Lump Sum	\$57,736.55	\$41,700.00	\$32,310.00	\$37,109.00	\$60,359.62	\$58,492.928	\$32,201.57
	Total		\$392,372.49	\$544,300.00	\$388,030.00	\$513,189.20	\$390,921.82	\$280,256.128	\$164,636.36