

Notice of Recommendation
RFP 24-ES-13 - Computerized Asset Management System (CAMS)-Computerized Maintenance Management System (CMMS)
Date: October 21, 2024

SUMMARY:

On August 21, 2024, the City of Edgewater issued a Request for Proposals (RFP 24-ES-13) with the sole purpose and intent of obtaining proposals from interested and qualified firms offering to provide Computerized Asset Management System (CAMS)-Computerized Maintenance Management System (CMMS) in accordance with the specifications stated.

This Solicitation was broadcast via the City's E-Procurement Platform, as well as via DemandStar, and the State of Florida DMS, Office of Supplier Diversity site and was posted in City Hall.

On October 2, submittals were received from 7 companies and all were deemed responsive and responsible.

On October 16, 2024, the Evaluation Committee met and reviewed the submittals and turned in their evaluation sheets through the E-Procurement Platform (evaluation tabulations and pricing tables for the initial 5-year period are attached). Based on the published evaluation criteria, the firms were ranked as follows:

Rank	Firm
1	zLink, Inc.
2	Central Square Technologies
3	Hydro-Comp Enterprises USA, LLC
4	Jones Edmunds & Associates
5	Univerus
6	OpenGov, Inc
7	Data Transfer Solutions

The Committee discussed the submittals and expressed some concerns regarding long term costs and budgeting concerns. The Project Manager asked for the committee to reschedule another meeting after he has had time to review budgeting issues.

The Evaluation Committee reconvened on October 18, at 1:00pm, to determine the best steps moving forward and the consensus was that due to long term funding concerns as well as other factors, it would be in the best interest of the City to recommend that Council withdraw the solicitation until staff has been able to reevaluate its needs and funding capabilities.

RECOMMENDED ACTION:

Motion to withdraw the Solicitation, RFP 24-ES-13 and instruct staff to reevaluate needs and funding options.



City of Edgewater, Florida
Purchasing Division
Pat Drosten, Purchasing Specialist
104 North Riverside Drive, Edgewater, FL 32132

EVALUATION TABULATION

RFP No. RFP 24-ES-13

Computerized Asset Management System (CAMS)/Computerized Maintenance Management System (CMMS)

RESPONSE DEADLINE: October 2, 2024 at 2:00 pm

Report Generated: Wednesday, October 16, 2024

PHASE 1

AGGREGATE SCORES SUMMARY

Vendor	Evaluator 1	Evaluator 2	Evaluator 3	Total Score (Max Score 100)
zLink Inc.	99	81	99	93
CentralSquare Technologies	93	88	95	92
Hydro-Comp Enterprises USA LLC	98	70	98	88.67
Jones Edmunds & Associates, Inc.	84	84	97	88.33
Univerus	96	66	100	87.33
OpenGov, Inc.	97	69	90	85.33
Data Transfer Solutions, LLC	84	73	87	81.33

EVALUATION TABULATION

RFP No. RFP 24-ES-13

Computerized Asset Management System (CAMS)/Computerized Maintenance Management System (CMMS)

VENDOR SCORES BY EVALUATION CRITERIA

Vendor	Firm Qualifications (10 pages max.) Points Based 15 Points (15%)	Project Understanding (4 pages max.) Points Based 15 Points (15%)	Functional Requirements and System Capabilities (20 pages max.) Points Based 30 Points (30%)	Technology and Capabilities (15 pages max.) Points Based 20 Points (20%)	Cost Proposal Points Based 20 Points (20%)	Total Score (Max Score 100)
zLink Inc.	14	14.3	26.7	18.3	19.7	93
CentralSquare Technologies	13.7	14.3	29.3	19	15.7	92
Hydro-Comp Enterprises USA LLC	13.3	13.3	28.3	17.7	16	88.67
Jones Edmunds & Associates, Inc.	14.3	14	30	19	11	88.33
Univerus	12.3	13.3	26.7	16	19	87.33
OpenGov, Inc.	13.3	13.3	25	18.3	15.3	85.33
Data Transfer Solutions, LLC	14.3	13	28.3	17.3	8.3	81.33

EVALUATION TABULATION

Request for Proposal - Computerized Asset Management System (CAMS)/Computerized Maintenance Management System (CMMS)

EVALUATION TABULATION

RFP No. RFP 24-ES-13

Computerized Asset Management System (CAMS)/Computerized Maintenance Management System (CMMS)

EVALUATION CRITERIA

Criteria	Scoring Method	Weight (Points)
Firm Qualifications (10 pages max.)	Points Based	15 (15% of Total)

Description:

The firm has sufficient experience, organizational structure, financial stability, and capital resources to sustain and maintain the software product(s) for at least a ten (10) year life cycle and effectively implement it for public works-related infrastructure, such as roads, stormwater, as well as water and wastewater utilities. Having the staff and resources available for software maintenance, development of a product roadmap, support, and training is essential.

Criteria	Scoring Method	Weight (Points)
Project Understanding (4 pages max.)	Points Based	15 (15% of Total)

Description:

The firm's experience and the capability of its project team in providing, installing, and executing CMAMS software solutions. The availability of the firm's staff who are proposed to carry out the installation, training, project management, and support. The firm's demonstrated understanding of public works, water and wastewater utilities maintenance activities, and maintenance systems. The description of workflow, schedules, and management processes for controlling the schedule. Additionally, a general overview of the software and associated training methods for data collection, data entry, database maintenance, and updates.

Criteria	Scoring Method	Weight (Points)
Functional Requirements and System Capabilities (20 pages max.)	Points Based	30 (30% of Total)

Description:

The proposed system should have capabilities to meet the outlined requirements in the scope of work for work activities, assets, and inventory management for public works infrastructure, as well as water and wastewater utilities. It should provide a clear presentation of all the requested requirements with examples and clarification of how the system would work. The proposal should demonstrate a complete understanding of meeting the various functional requirements and show how past system implementations have worked concerning this scope.

EVALUATION TABULATION

Request for Proposal - Computerized Asset Management System (CAMS)/Computerized Maintenance Management System (CMMS)

EVALUATION TABULATION

RFP No. RFP 24-ES-13

Computerized Asset Management System (CAMS)/Computerized Maintenance Management System (CMMS)

Criteria	Scoring Method	Weight (Points)
Technology and Capabilities (15 pages max.)	Points Based	20 (20% of Total)

Description:

System capabilities that will minimize long-term costs, optimize data gathering and downloading methods, and improve communications. The software must demonstrate the capability to provide the required functional, technical, and reporting capabilities as defined in the RFP. Equally important is its ease of use, allowing City staff to operate and utilize the system efficiently.

Criteria	Scoring Method	Weight (Points)
Cost Proposal	Points Based	20 (20% of Total)

Description:

The total cost for the proposed software solution including implementation, support and on-going maintenance of the system.

RFP 24-ES-13 - Computerized Asset Management System (CAMS)-Computerized Maintenance Management System (CMMS) - Submitted Pricing Tables - Initial 5 year period.

TABLE 1

				CentralSquare Technologies	Data Transfer Solutions, LLC	Hydro-Comp Enterprises USA LLC	Jones Edmunds & Associates, Inc.	OpenGov, Inc.	Univerus	zLink Inc.
Line Item	Description	Quantity	Unit of Measure	Total	Total	Total	Total	Total	Total	Total
1	First year annual fee.	1	Lump Sum	\$47,500.00	\$59,900.00	\$0.00	\$31,815.00	\$49,658.00	\$50,000.00	\$15,000.00
2	First year training (30 days onsite).	1	Lump Sum	\$4,600.00	\$48,000.00	\$49,540.00	\$38,315.00	\$0.00	\$12,000.00	\$2,000.00
3	Implementation	1	Lump Sum	\$125,305.00	\$219,500.00	\$63,910.00	\$307,960.00	\$116,530.00	\$49,440.00	\$26,072.50
4	Second year- annual fee, updates, and support	1	Lump Sum	\$49,875.00	\$59,900.00	\$60,000.00	\$31,815.00	\$52,140.90	\$52,000.00	\$28,627.08
5	Third year- annual fee, updates, and support.	1	Lump Sum	\$52,368.75	\$59,900.00	\$61,500.00	\$31,815.00	\$54,747.95	\$54,080.00	\$29,772.16
6	Fourth year- annual fee, updates, and support.	1	Lump Sum	\$54,987.19	\$59,900.00	\$63,040.00	\$34,360.20	\$57,485.35	\$56,243.20	\$30,963.05
7	Fifth year- annual fee, updates, and support.	1	Lump Sum	\$57,736.55	\$59,900.00	\$64,620.00	\$37,109.00	\$60,359.62	\$58,492.928	\$32,201.57
8	Years 6 - 10 annual increase as a percentage from the previous years cost.	0	Percentage	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total				\$392,372.49	\$567,000.00	\$362,610.00	\$513,189.20	\$390,921.82	\$332,256.128	\$164,636.36

Initial 5 Year Term with associated cost

				CentralSquare Technologies	Data Transfer Solutions, LLC	Hydro-Comp Enterprises USA LLC	Jones Edmunds & Associates, Inc.	OpenGov, Inc.	Univerus	zLink Inc.
Line Item	Description		Unit of Measure	Total	Total	Total	Total	Total	Total	Total
1	Initial software fee.		Lump Sum	\$47,500.00	\$128,500.00	\$150,000.00	\$31,815.00	\$49,658.00	\$0.00	\$15,000.00
2	First-year onsite training (Two (2) non-consecutive five (5) day training)		Lump Sum	\$4,600.00	\$29,500.00	\$49,540.00	\$38,315.00	\$0.00	\$10,000.00	\$2,000.00
3	Implementation.		Lump Sum	\$125,305.00	\$219,500.00	\$63,910.00	\$307,960.00	\$116,530.00	\$49,440.00	\$26,072.50
4	Year 2 annual fee per year including updates and support.		Lump Sum	\$49,875.00	\$41,700.00	\$30,000.00	\$31,815.00	\$52,140.90	\$52,000.00	\$28,627.08
5	Year 3 annual fee per year including updates and support.		Lump Sum	\$52,368.75	\$41,700.00	\$30,750.00	\$31,815.00	\$54,747.95	\$54,080.00	\$29,772.16
6	Year 4 annual fee per year including updates and support.		Lump Sum	\$54,987.19	\$41,700.00	\$31,520.00	\$34,360.20	\$57,485.35	\$56,243.20	\$30,963.05
7	Year 5 annual fee per year including updates and support.		Lump Sum	\$57,736.55	\$41,700.00	\$32,310.00	\$37,109.00	\$60,359.62	\$58,492.928	\$32,201.57
Total				\$392,372.49	\$544,300.00	\$388,030.00	\$513,189.20	\$390,921.82	\$280,256.128	\$164,636.36