

**Notice of Recommendation**  
**RFP 24-ES-02**  
**Residential Recycling Services**  
**Date: May 9, 2024**

**SUMMARY:**

On February 28, 2024 the City of Edgewater issued a Request for Proposals (RFP 24-ES-02) with the sole purpose and intent of obtaining proposals from interested and qualified firms offering to provide Residential Recycling Services in accordance with the specifications stated.

This Solicitation was broadcast via the City's E-Procurement Platform, as well as via DemandStar, and the State of Florida DMS, Office of Supplier Diversity site and was posted in City Hall.

On April 17, 2024, submittals were received from three firms and all were deemed responsive and responsible.

On April 24, 2024, the Evaluation Committee met and reviewed the submittals and turned in their evaluation sheets through the E-Procurement Platform. Based on the published evaluation criteria, the firms were ranked as follows:

<b>Rank</b>	<b>Firm</b>
1.	Southard Enterprises, Inc.
2.	FCC Environmental Services Florida, LLC
3.	Waste Pro

The Evaluation Tabulation and the Cost Formula and Distance Verification Worksheet are attached.

The Committee discussed the possibility of asking the top-ranking firms to come in for presentations but determined by review of the written submittals alone, there was a clearly identified ranking, so no oral presentations were sought. The Evaluation Committee recommends that Council award the contract to the top ranked firm, Southard Enterprises, Inc.

**RECOMMENDED ACTION:**

Motion to award and authorize the City Manager to execute contracts for Residential Recycling Services to Southard Enterprises, Inc.



EVALUATION TABULATION  
RFP No. RFP 24-ES-02  
Residential Recycling Service

RESPONSE DEADLINE: April 17, 2024 at 2:00 pm

Wednesday, April 24, 2024

CONSENSUS SCORECARD SUMMARY

Vendor	Summary of Qualifications Points Based 10 Points (10%)	Method of Operations, Structure, and Staffing Points Based 20 Points (20%)	Proposal Price Points Based 60 Points (60%)	Location of Firm Points Based 10 Points (10%)
FCC ENVIRONMENTAL SERVICES FLORIDA, LLC	9.33	15.67	44	8
Southard Enterprises, Inc	9	13.67	60	8
Waste Pro	9.67	15.67	37.1	8

Vendor	Total Score (Max Score 100)
FCC ENVIRONMENTAL SERVICES FLORIDA, LLC	77
Southard Enterprises, Inc	90.7
Waste Pro	70.4

## RFP 24-ES-02 Residential Recycling Services

### COST FORMULA WORKSHEET

COMPANY	PROPOSAL COST	LOWEST COST PROPOSED	% OF LOW	MULTIPLIER	TOTAL POINTS ASSIGNED
FCC Environmental Services Florida LLC	\$10.90	\$8.00	73.39%	60	44.0
Southar Enterprises Inc	\$8.00	\$8.00	100.00%	60	60.0
Wasto Pro	\$12.93	\$8.00	61.87%	60	37.1

### Distance Verification per Google Maps form City Hall, 104 N Riverside Dr

COMPANY	ADDRESS	MILES	POINTS ASSIGNED
FCC Environmental Services Florida LLC	3143 W International Speedway Blvd, Daytona Beach, FL 32124	23.4	8
Southard Enterprises Inc	1290 Turnbull Bay Rd, New Smyrna Beach, FL 32168	4.7	8
Waste Pro	925 S Clyde Morris Blvd, Daytona Beach, FL 32114	17.1	8