

<b>Date:</b> 04/16/2024		<b>AGENDA ITEM</b>		<b>Item: 10</b>	
<input type="checkbox"/> Ordinance		<input type="checkbox"/> Resolution		<input type="checkbox"/> Budget Resolution	
<input checked="" type="checkbox"/> Other					
<b>County Goals</b>					
<input type="checkbox"/>	More Efficient Regulatory Framework	<input type="checkbox"/>	Increase Efficiency and Effectiveness of Government Operations	<input type="checkbox"/>	Implement a Plan for Expanded Recreation
<input type="checkbox"/>	Enhance Fiscal Stewardship	<input type="checkbox"/>	Support a Solution-Oriented Culture	<input checked="" type="checkbox"/>	NA
<b>Department:</b> Business Services <b>Division:</b> Administration					
<b>Subject:</b> Award of bid for bulk fuel to multiple vendors, 24-B-61LS.					
Jeaniene Jennings Director Business Services Approved By:  <i>Jeaniene Jennings</i> Department Approval		Pamela Wilsky Approved By:  <i>Pamela Wilsky</i> Approved in Accordance with Purchasing Policies and Procedures		Legal  Thomas Russell Brown Senior Assistant County Attorney Approved By:  <i>Thomas Russell Brown</i>	
Approved By:  Division Approval		Aaron Van Kleeck Approved By:  <i>Aaron Van Kleeck</i> Approved as to Budget Requirements		County Manager's Office  Ryan Ossowski Chief Financial Officer Approved By:  <i>Ryan Ossowski</i>	
<b>Council Action:</b>					
<b>Modification:</b>					
<b>Fund Number(s):</b>		<b>Description:</b>		<b>Amount:</b>	
513 Equipment Maintenance		513-860-6300-5220 (Expenditure: Fuel)		\$6,125,000.00	
456 Volusia Transportation Authori		456-670-0X00-5220 (Expenditure: Fuel)		\$3,500,000.00	
<b>Total Item Budget: \$9,625,000.00</b>					
<b>Staff Contact(s):</b>				<b>Phone:</b>	<b>Ext.</b>
Jeaniene Jennings				386 822 5789	15789
Brian Jones				386 254 7594	11832
<b>Summary/Highlights:</b> On March 19, 2024 the county received thirteen (13) responses, as shown on the attached tabulation sheet, to provide bulk fuel to a consortium consisting of the County, Transit Services, Volusia County School Board, City of Daytona Beach, City of Port Orange, City of South Daytona, City of New Smyrna Beach, City of DeLand, City of Edgewater, City of					

Ormond Beach, and Flagler County. Each agency will be responsible for their fuel purchases from this contract.

All pricing submitted was compared to six months of historical Oil Price Information Service (OPIS) data pricing index that is a widely accepted fuel pricing benchmark for supply contracts and used by the county for the past 20 years. The attached pricing consists of the cost markup per gallon.

Staff recommends selection and award of contracts to the following vendors for large loads: Sunoco, LLC, Palmdale Oil Company, and James River Solutions. Staff recommends selection and award of contracts to the following vendors for small loads: Greens Energy, Gentry Oil, LLC and Palmdale Oil Company. The contracts' term is for an initial period of three (3) years with two (2) subsequent one-year renewals.

The estimated annual expenditure for these services is approximately \$9,625,000.00.

**Recommended Motion:** Approval.

## Large Loads OPIS Low and Average

			Colonial Oil Industries, Inc.				Gentry Oil, LLC		Global Montello Group Corp.			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	Adding OPIS Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Markup over OPIS daily average	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel +/- 7500	GAL	0.0884	2.8078	0.0584	2.8702	No Bid	No Bid	0.1775	2.8969	0.0952	2.9070
3	E-10 Fuel +/- to 8000 gallons	GAL	0.0988	2.3499	0.0688	2.4028	No Bid	No Bid	0.1873	2.4384	0.1046	2.4386
5	Gross No.2 Red-Dyed Fuel (Off Road) +/- 7500 gallons	GAL	0.0934	2.8180	0.0634	2.8779	No Bid	No Bid	0.1758	2.9004	0.0968	2.9113
History Total			7.9758		8.1509				8.2358		8.2569	
Split Load				50.0000		50.0000				50.0000		50.0000
Devide by 8000 Gallons				0.0063		0.0063				0.0063		0.0063
History Total				7.9820		8.1572				8.2421		8.2632
Above Ground				70.0000		70.0000				0.0000		0.0000
Devide by 8000 Gallons				0.0088		0.0088				0.0000		0.0000
History Total				7.9845		8.1597				8.2358		8.2569

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
Dec-23	2.6270	1.9722	2.6322
Jan-24	2.7212	2.0861	2.7262
<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

Opis Average	On Road	Unleanded	Off Road
Feb-23	3.2308	2.4026	3.2306
May-23	2.6669	2.3952	2.6724
Jun-23	2.6835	2.3684	2.6906
Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
Jan-24	2.8177	2.1985	2.8190
<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3

Opened by: **Tabatha Freedman, Senior Procurement Analyst**Witnessed by: **Lisa Smith, Procurement Analyst II**Date Posted: **March 26, 2024**County Council Date: **April 16, 2024**Recommendation of Award (ROA) for **Large Loads OPIS Low and Average:****James River Solutions, Palmdale Oil Company, Sunoco**Recommendation of Award (ROA) for **Small Loads OPIS Low and Average:****Gentry Oil, LLC, Greens Energy, Palmdale Oil Company**

*Pamela Wilsky*

Approved by: \_\_\_\_\_

**Pamela Wilsky, NIGP-CPP, CPPB, CPPO**  
**Director of Purchasing and Contracts**

## Large Loads OPIS Low and Average

			Greens Energy				James River Solutions				Lynch Oil			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel +/- 7500	GAL	0.1000	2.8194	0.0600	2.8718	0.0650	2.7844	0.0365	2.8483	0.1700	2.8894	0.0800	2.8918
3	E-10 Fuel +/- to 8000 gallons	GAL	0.1000	2.3511	0.0600	2.3940	0.0650	2.3161	0.0225	2.3565	0.1700	2.4211	0.0800	2.4140
5	Gross No.2 Red-Dyed Fuel (Off Road) +/- 7500 gallons	GAL	0.1000	2.8246	0.0600	2.8745	0.0750	2.7996	0.0320	2.8465	0.1700	2.8946	0.0800	2.8945
History Total			7.9952		8.1403		7.9002		8.0513		8.2052		8.2003	
Split Load				0.0000		0.0000		40.0000		40.0000		0.0100		0.0100
Devide by 8000 Gallons								0.0050		0.0050				
History Total				7.9952		8.1403		7.9052		8.0563		8.2052		8.2003
Above Ground				0.0000		0.0000		50.0000		50.0000		0.0000		0.0000
Devide by 8000 Gallons				0.0000		0.0000		0.0063		0.0063		0.0000		0.0000
History Total				7.9952		8.1403		7.9065		8.0576		8.2052		8.2003

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
Dec-23	2.6270	1.9722	2.6322
Jan-24	2.7212	2.0861	2.7262
<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

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Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
Jan-24	2.8177	2.1985	2.8190
<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3
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## Large Loads OPIS Low and Average

			Mansfield Oil Company of Gainesville, Inc				Palmdale Oil Company				Petroleum Traders Corporation			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel +/- 7500	GAL	0.0763	2.7957	0.0083	2.8201	0.0619	2.7813	0.0219	2.8337	0.0715	2.7909	(0.0076)	2.8042
3	E-10 Fuel +/- to 8000 gallons	GAL	0.0769	2.3280	0.0059	2.3399	0.0569	2.3080	0.0169	2.3509	0.0689	2.3200	(0.0027)	2.3313
5	Gross No.2 Red-Dyed Fuel (Off Road) +/- 7500 gallons	GAL	0.0796	2.8042	0.0141	2.8286	0.0619	2.7865	0.0219	2.8364	0.0734	2.7980	(0.0007)	2.8138
History Total			7.9280		7.9886		7.8759		8.0210		7.9090		7.9493	
Split Load			50.0000		50.0000		0.0000		0.0000		75.0000		75.0000	
Devide by 8000 Gallons			0.0063		0.0063						0.0094		0.0094	
History Total			7.9343		7.9949		7.8759		8.0210		7.9183		7.9587	
Above Ground			70.0000		70.0000		0.0000		0.0000		100.0000		100.0000	
Devide by 8000 Gallons			0.0088		0.0088		0.0000		0.0000		0.0125		0.0125	
History Total			7.9367		7.9974		7.8759		8.0210		7.9215		7.9618	

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
Dec-23	2.6270	1.9722	2.6322
Jan-24	2.7212	2.0861	2.7262
<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

Opis Average	On Road	Unleanded	Off Road
Feb-23	3.2308	2.4026	3.2306
May-23	2.6669	2.3952	2.6724
Jun-23	2.6835	2.3684	2.6906
Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
Jan-24	2.8177	2.1985	2.8190
<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3

## Large Loads OPIS Low and Average

			Pinnacle Petroleum, Inc.				Saratoga Rack Marketing LLC				Sunoco, LLC			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel +/- 7500	GAL	0.0677	2.7871	(0.0198)	2.7920	0.1238	2.8432	0.0623	2.8741	0.0579	2.7773	(0.0037)	2.8081
3	E-10 Fuel +/- to 8000 gallons	GAL	0.1219	2.3730	0.0112	2.3452	0.1018	2.3529	0.0423	2.3763	0.0501	2.3012	(0.0032)	2.3308
5	Gross No.2 Red-Dyed Fuel (Off Road) +/- 7500 gallons	GAL	0.0592	2.7838	(0.0250)	2.7895	0.1238	2.8484	0.0623	2.8768	0.0579	2.7825	(0.0037)	2.8108
History Total			7.9440		7.9267		8.0446		8.1272		7.8611		7.9497	
Split Load			65.0000		65.0000		35.0000		35.0000		50.0000		50.0000	
Devide by 8000 Gallons			0.0081		0.0081		0.0044		0.0044		0.0063		0.0063	
History Total			7.9521		7.9348		8.0489		8.1316		7.8674		7.9560	
Above Ground			75.0000		75.0000		75.0000		75.0000		55.0000		55.0000	
Devide by 8000 Gallons			0.0094		0.0094		0.0094		0.0094		0.0069		0.0069	
History Total			7.9533		7.9361		8.0540		8.1366		7.8679		7.9566	

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
Dec-23	2.6270	1.9722	2.6322
Jan-24	2.7212	2.0861	2.7262
<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

Opis Average	On Road	Unleanded	Off Road
Feb-23	3.2308	2.4026	3.2306
May-23	2.6669	2.3952	2.6724
Jun-23	2.6835	2.3684	2.6906
Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
Jan-24	2.8177	2.1985	2.8190
<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3

## Large Loads OPIS Low and Average

			Tropic Oil Company			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	OPIS Low History	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel +/- 7500	GAL	0.1200	2.8394	0.1000	2.9118
3	E-10 Fuel +/- to 8000 gallons	GAL	0.1200	2.3711	0.1000	2.4340
5	Gross No.2 Red-Dyed Fuel (Off Road) +/- 7500 gallons	GAL	0.1200	2.8446	0.1000	2.9145
History Total			8.0552		8.260343	
Split Load			0.0000		0.0000	
Devide by 8000 Gallons						
History Total			8.0552		8.2603	
Above Ground			0.0000		0.0000	
Devide by 8000 Gallons			0.0000		0.0000	
History Total			8.0552		8.2603	

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
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Jul-23	2.6983	2.4688	2.7033
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<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

Opis Average	On Road	Unleanded	Off Road
Feb-23	3.2308	2.4026	3.2306
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Jun-23	2.6835	2.3684	2.6906
Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
Jan-24	2.8177	2.1985	2.8190
<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3
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## Small Loads OPIS Low and Average

			Colonial Oil Industries, Inc.				Gentry Oil, LLC			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel less than 7500 gallons	GAL	0.3107	3.0301	0.2807	3.0925	0.1800	2.8994	0.1800	2.9918
4	E-10 Fuel less than 8000 gallons	GAL	0.3108	2.5619	0.2808	2.6148	0.1800	2.4311	0.1800	2.5140
6	Gross No.2 Red-Dyed Fuel (Off Road) less than 7500 gallons	GAL	0.4157	3.1403	0.3857	3.2002	0.1800	2.9046	0.1800	2.9945
History Total			8.7324		8.9075		8.2352		8.5003	
Split Load				50.0000		50.0000		0.0000		0.0000
Devide by 8000 Gallons				0.0063		0.0063		0.0000		0.0000
History Total				8.7387		8.9138		8.2352		8.5003
Above Ground				70.0000		70.0000		0.0000		0.0000
Devide by 8000 Gallons				0.0088		0.0088		0.0000		0.0000
History Total				8.7412		8.9163		8.2352		8.5003
			Additional Drop Charge for tank wagon delivery				Will charge additional \$100.00 for any load under 100 Gallons			

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
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Price Ranking	1	2	3
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## Small Loads OPIS Low and Average

			Global Montello Group Corp.				Greens Energy				James River Solutions			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel less than 7500 gallons	GAL	0.5815	3.3009	0.5815	3.3933	0.1700	2.8894	0.1100	2.9218	0.3200	3.0394	0.3000	3.1118
4	E-10 Fuel less than 8000 gallons	GAL	0.5315	2.7826	0.5315	2.8655	0.1700	2.4211	0.1100	2.4440	0.3300	2.5811	0.3000	2.6340
6	Gross No.2 Red-Dyed Fuel (Off Road) less than 7500 gallons	GAL	0.5720	3.2966	0.5720	3.3865	0.1700	2.8946	0.1100	2.9245	0.5500	3.2746	0.2500	3.0645
History Total			9.3802		9.6453		8.2052		8.2903		8.8952		8.8103	
Split Load				50.0000		50.0000		0.0000		0.0000		40.0000		40.0000
Devide by 8000 Gallons				0.0063		0.0063		0.0000		0.0000		0.0050		0.0050
History Total				9.3865		9.6516		8.2052		8.2903		8.9002		8.8153
Above Ground				0.0000		0.0000		0.0000		0.0000		50.0000		50.0000
Devide by 8000 Gallons				0.0000		0.0000		0.0000		0.0000		0.0063		0.0063
History Total				9.3802		9.6453		8.2052		8.2903		8.9015		8.8166

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Price Ranking	1	2	3

Additional Drop Charge for tank wagon delivery

Will charge additional \$60.00 for every load and that will change the overall price per gallon depending on quantity. The max small load will be 3000 gallons, which would be \$.02 more per gallon

## Small Loads OPIS Low and Average

			Lynch Oil				Mansfield Oil Company of Gainesville, Inc.				Palmdale Oil Company			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel less than 7500 gallons	GAL	0.3700	3.0894	0.3000	3.1118	0.2914	3.0108	0.2074	3.0192	0.2290	2.9484	0.1890	3.0008
4	E-10 Fuel less than 8000 gallons	GAL	0.3700	2.6211	0.3000	2.6340	0.2593	2.5104	0.1866	2.5206	0.2290	2.4801	0.1890	2.5230
6	Gross No.2 Red-Dyed Fuel (Off Road) less than 7500 gallons	GAL	0.3700	3.0946	0.3000	3.1145	0.2442	2.9688	0.1625	2.9770	No Bid	No Bid	No Bid	No bid
History Total			8.8052		8.8603		8.4901		8.5168		5.5238			
Split Load				0.0100		0.0100		50.0000		50.0000		0.0000		0.0000
Devide by 8000 Gallons				0.0000		0.0000		0.0063		0.0063		0.0000		0.0000
History Total				8.4352		8.8603		8.4964		8.5231		0.0000		5.5238
Above Ground				0.0000		0.0000		70.0000		70.0000		0.0000		0.0000
Devide by 8000 Gallons				0.0000		0.0000		0.0088		0.0088		0.0000		0.0000
History Total				8.8052		8.8603		8.4989		8.5256		0.0000		5.5238

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
Dec-23	2.6270	1.9722	2.6322
Jan-24	2.7212	2.0861	2.7262
<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

Opis Average	On Road	Unleanded	Off Road
Feb-23	3.2308	2.4026	3.2306
May-23	2.6669	2.3952	2.6724
Jun-23	2.6835	2.3684	2.6906
Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
Jan-24	2.8177	2.1985	2.8190
<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3
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## Small Loads OPIS Low and Average

			Petroleum Traders Corporation				Pinnacle Petroleum, Inc.				Saratoga Rack Marketing LLC			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	Adding OPIS Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding OPIS Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding OPIS Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel less than 7500 gallons	GAL	0.5900	3.3094	0.5000	3.3118	0.3721	3.0915	0.2846	3.0964	0.4043	3.1237	0.3543	3.1661
4	E-10 Fuel less than 8000 gallons	GAL	0.5900	2.8411	0.5000	2.8340	0.3402	2.5913	0.2295	2.5635	0.3810	2.6321	0.3310	2.6650
6	Gross No.2 Red-Dyed Fuel (Off Road) less than 7500 gallons	GAL	0.5900	3.3146	0.5000	3.3145	0.3745	3.0991	0.2904	3.1049	0.4043	3.1289	0.3543	3.1688
History Total			9.4652		9.4603		8.7820		8.7648		8.8848		8.9999	
Split Load				75.0000		75.0000		65.0000		65.0000		35.0000		35.0000
Devide by 8000 Gallons				0.0094		0.0094		0.0081		0.0081		0.0044		0.0044
History Total				9.4746		9.4697		8.7901		8.7729		8.8892		9.0043
Above Ground				100.0000		100.0000		75.0000		75.0000		75.0000		75.0000
Devide by 8000 Gallons				0.0125		0.0125		0.0094		0.0094		0.0094		0.0094
History Total				9.4777		9.4728		8.7914		8.7742		8.8942		9.0093

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
Dec-23	2.6270	1.9722	2.6322
Jan-24	2.7212	2.0861	2.7262
<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

Opis Average	On Road	Unleanded	Off Road
Feb-23	3.2308	2.4026	3.2306
May-23	2.6669	2.3952	2.6724
Jun-23	2.6835	2.3684	2.6906
Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
Jan-24	2.8177	2.1985	2.8190
<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3
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## Small Loads OPIS Low and Average

			Sunoco, LLC				Tropic Oil Company			
Line Item	Fuel Type	Unit of Measure	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost	Markup over OPIS daily low	Adding Opis Low History Cost	Markup over OPIS daily average	Adding OPIS Average History Cost
1	Ultra Low Sulfur Diesel less than 7500 gallons	GAL	0.5000	3.2194	0.5000	3.3118	0.3000	3.0194	0.2500	3.0618
4	E-10 Fuel less than 8000 gallons	GAL	0.5000	2.7511	0.5000	2.8340	0.3000	2.5511	0.2500	2.5840
6	Gross No.2 Red-Dyed Fuel (Off Road) less than 7500 gallons	GAL	0.5000	3.2246	0.5000	3.3145	0.3000	3.0246	0.2500	3.0645
History Total			9.1952		9.4603		8.5952		8.7103	
Split Load				50.0000		50.0000		0.0000		0.0000
Devide by 8000 Gallons				0.0063		0.0063		0.0000		0.0000
History Total				9.2015		9.4666		8.5952		8.7103
Above Ground				55.0000		55.0000		0.0000		0.0000
Devide by 8000 Gallons				0.0069		0.0069		0.0000		0.0000
History Total				9.2021		9.4672		8.5952		8.7103

Opis low	On Road	Unleanded	Off Road
Feb-23	3.1022	2.3437	3.1072
May-23	2.5968	2.3290	2.6025
Jun-23	2.5709	2.3070	2.5763
Jul-23	2.6983	2.4688	2.7033
Dec-23	2.6270	1.9722	2.6322
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<b>Average</b>	<b>2.7194</b>	<b>2.2511</b>	<b>2.7246</b>

Opis Average	On Road	Unleanded	Off Road
Feb-23	3.2308	2.4026	3.2306
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Jul-23	2.7753	2.5353	2.7753
Dec-23	2.6967	2.1042	2.6990
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<b>Average</b>	<b>2.8118</b>	<b>2.3340</b>	<b>2.8145</b>

Price Ranking	1	2	3
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## 4. Scope of Work

### 4.1. Bulk Fuel

The following entities, who from this point forward shall be known as the Consortium, are seeking qualified fuel Contractors to supply bulk fuel.

- County of Volusia (including Daytona Beach International Airport)
- Volusia County School Board
- VOTRAN (Volusia County's mass transit system)
- The City of Daytona Beach
- The City of Port Orange
- The City of South Daytona
- The City of New Smyrna Beach
- The City of Ormond Beach
- The City of DeLand
- Flagler County
- City of Edgewater

The following quantities are being provided as estimates only and in no way represent a guarantee of future expenditure. The Consortium will not be obligated to purchase any minimum or maximum amount of fuel during the term of the Agreement resulting from this ITB. The Consortium reserves the right to add or remove members at any time.

#### ***Estimated Annual Usage in Gallons***

Customer	Diesel	Unleaded	Off Road
Volusia County	769,000	1,080,000	250,317
School Board	583,500	87,000	0
VOTRAN	608,560	274,600	700
Daytona Beach	102,000	536,000	0
South Daytona	8,500	43,000	0
Ormond Beach	54,000	104,500	0
New Smyrna Beach	60,000	135,000	5,000
Port Orange	62,000	145,000	2,000
DeLand	40,000	180,000	0
Flagler County	100,000	450,000	0
Edgewater	70,227	71,690	0
Daytona Beach Airport	13,000	8,000	0

### 4.2. Fuel Requirements

- Ultra Low Sulfur Diesel Fuel with sulfur content between 0 ppm - 15 ppm.
- Ethanol (10%)

- C. No. 2 Red-Dyed fuel for off-road use with sulfur content between 0ppm – 15ppm.

#### 4.3. Pricing

- A. All prices shall be based on Oil Price Information Service (OPIS) pricing and invoiced as net gallons. The Consortium is seeking an OPIS Daily low and OPIS Daily average price plus markup, not inclusive of taxes, but including delivery to all locations, overhead, profit, and any other costs incurred by the Contractors. All pricing submitted in Section 5 on both Pricing Sheets shall be verified next to 6 months of OPIS data to confirm the best interest for the Consortium. The months used for verification will be February 2023, June 2023, July 2023, August 2023, December 2023, and January 2024. All data collected for evaluation originated from OPIS Pad 1 report for Orlando, Florida terminal. The Consortium will choose which submitted pricing mark up, OPIS Daily Low or Daily Average, to accept.
- B. Daily pricing shall be based on the 6:45 a.m. OPIS Report. This pricing shall be in effect until the prices change at 6 p.m. the same calendar day. Any deliveries loaded at 6 p.m. or after shall be priced based on the 6:45 a.m. OPIS report for the following day. OPIS documentation may be requested and required in settling of any pricing errors throughout the term of the bid. Contractors shall bid full loads (8,000 for E-10 or 7,500 for diesel only deliveries) and short drops (less than 8,000 for E-10 or 7500 for diesel only deliveries).
- C. Contractors shall provide invoices and bill of ladings for all fuel drops electronically no later than six (6) business days following the date of the delivery. Invoices shall be sent to each Consortium member who are responsible for paying their own invoices.
- D. Contractors shall complete pricing in Sections indicated below. Pricing Sheets shall include the following information:
1. **Pricing** – Bidders shall submit pricing as a markup over OPIS Daily low and OPIS Daily average on Section 5 Pricing Sheets as detailed in Section 4.3.A.
  2. **Terminal** – Bidders shall define which terminal will be utilized to supply fuel (i.e. Tampa, Orlando, Jacksonville, Port Canaveral, Port Everglades, or other). Answer shall be entered in Section 6 Vendor Questionnaire Number 15.3.
  3. **Delivery Times** – Delivery shall be required no later than one (1) calendar day from receipt of release order. Answer shall be entered in Section 6 Vendor Questionnaire Number 15.4.
  4. **Additional Fees** – Bidders may submit pricing on any other fees that will be part of the Contractors mark up such split loads, above ground tank delivery, and tank wagon drop charges in Section 5 Pricing Sheets.
    - a. Split loads may consist of different products to the same location or different or same product to multiple locations.
    - b. The following is a list of possible number of split loads per user:

- i. Volusia County – approximately 3-4 times a month
- ii. Volusia County School Board – Less than a 12 a year, between DeLand and Pierson locations
- iii. City of Ormond Beach – approximately twice a year
- iv. City of DeLand – orders one truck of diesel and splits that between two separate locations approximately four times a year
- v. VOTRAN – very seldom and only in an emergency situation
- vi. City of New Smyrna Beach – typically delivery is made to all fire stations in one day from the same truck
- vii. City of Daytona Beach – 2-3 times a year; unleaded gas and premium
- viii. Flagler County – Never
- ix. City of Port Orange – may request split loads for hurricane prep.
- x. City of Edgewater – Never

